



# Integrated solutions for business

*Security and intruder detection • Fire detection and prevention • IT management and support • Security for the construction industry*





SECURITY LIMITED

SGD Security Ltd is a maintenance and service provider specialising in all types of electronic security systems. Operating using the most advanced management software and communication technologies we strive to be as streamlined and resilient as possible. Using our quality management system (QMS) as the foundation of our business activity we also provide the highest level of service and customer support whilst still remaining financially competitive.



ADC Fire Systems Ltd are a fire detection system and fire prevention system maintenance contractor. Operating using the same business model as our sister company SGD Security Ltd our primary objectives are customer service and sustainability.

Our services apply to both commercial and domestic clients and include a wealth of experience with local authorities, Health boards, retail chains, facilities managers, utility companies and police authorities.



Proficient Systems Ltd is a complete information technology and data services specialist provider for businesses both large and small. At Proficient Systems Ltd we operate a 'keep I.T. simple' approach with our clients. Working extensively with dental practices, legal firms and the call centre industry we have a detailed knowledge of the software packages most commonly used in these industry sectors allowing us to give complete support packages.



SGD (South West) Ltd offers the design and installation of specialist data and structured cabling, fire, security and I.T solutions for the construction sector. We also provide specialist building site CCTV and access control solutions as well as fixed and mobile guarding solutions combined with our CCTV solutions.

Choosing one of our guarding packages combined with our latest CCTV surveillance systems offers an unbeatable level of site protection.





Operating successfully since 1984, SGD Security Ltd has become well known within South Wales and the West as one of the leading security companies.

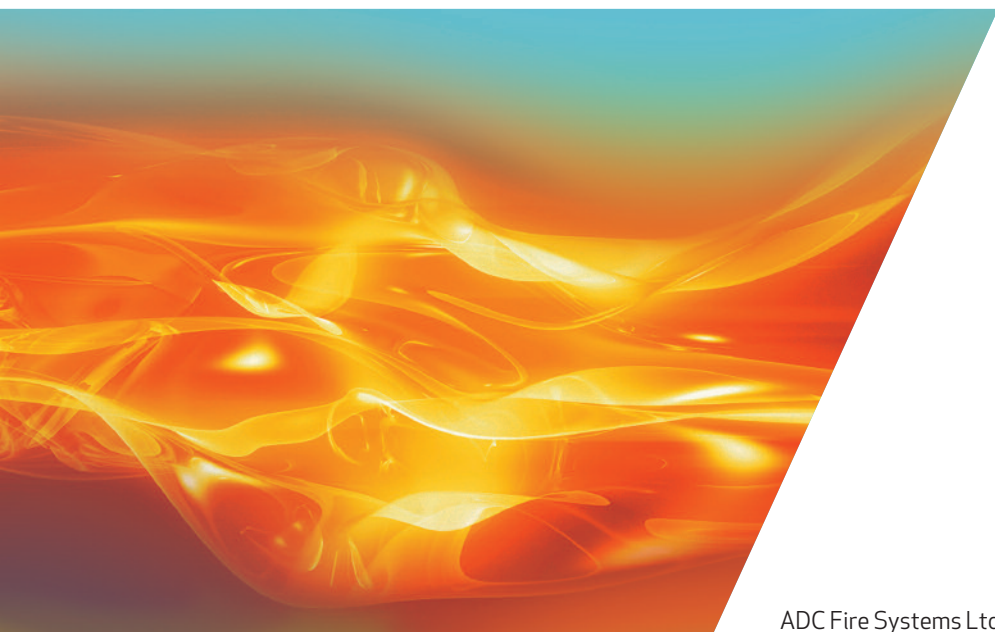
Specialising in the most current technology and optimising on the synergy and knowledge within our group provided by our specialist I.T division, Proficient Systems Ltd, we have been able to structure our business and training program to offer our clients the most accurate advice available.

We are a specialist service and maintenance company utilising the latest in management software platforms, vehicle tracking, and mobile handheld computers to operate as efficiently as possible. We are National Security Inspectorate Gold standard accredited and operated to the highest level of quality using our ISO9001:2008 accredited QMS. We believe in stability through diversity.

We can deliver:

- Systems maintenance and service contracts
- 24 hours service availability
- Remote system diagnostics and support
- Intruder alarm and CCTV system monitoring
- Intruder detection (internally and externally)
- I.P. networked CCTV
- I.P. networked access control
- Analogue CCTV systems
- Vehicle access control and management solutions
- Customised intercom systems





ADC Fire Systems Ltd was one of the first specialist fire detection and prevention companies in South Wales to achieve the National Security Inspectorate (NSI) Gold Standard, in association with BAFE, SP203 Scheme accreditation. We were also one of the first companies in the UK to be successfully audited to ISO9001:2008.

ADC Fire Systems Ltd has specialised over the past 25 years in hospital and National Health Service related fire detection systems and has subsequently extended the scope of our third party accreditation to cover the HTM-0503 supplement to BS5839 for fire safety relating to healthcare premises. We have been independently audited and approved to this standard.

We provide:

- NSI Gold BAFE certified fire system maintenance
- Fire system monitoring
- Addressable and conventional fire detection systems
- NSI Gold BAFE certified fire systems designs
- Air sampling solutions (early warning systems)
- Gas and foam suppression systems





At Proficient Systems Ltd we believe in working with our clients. By taking time to understand their businesses and operating models, learning and gaining insight, which helps us provide solutions that will do exactly what is required. These effective solutions combined with optimal value for money give a rapid return on investment.

We provide solutions where all server hardware and software is housed off-site and charged on a monthly, per user basis rather than a capital upfront cost. It doesn't matter how many end points you need or how many sites you need them on, they will all behave as though they are connected to one system in one location.

A Cloud Solution can, in some circumstances, be the most cost effective way to provide businesses with "high tech, lower cost" functionality.

- I.T. management and outsourced support
- Planning and technical architectural consultancy
- Offsite data back up and retrieval
- Business continuity planning
- Disaster recovery consultancy
- 360 Degree reviews of current systems
- Data contracts
- Lines and Calls
- Structured cabling testing
- Proficient cloud solutions







SOUTH WEST LIMITED

Working with our sister companies we can offer the highest levels of quality and certification for each individual discipline which can also be certificated to the National Security Inspectorate (Gold) standard and ISO9001:2008. Having one supplier for these services improves continuity and overall ease of management for our clients.

Through our experience of this sector of industry we have developed our team to offer a streamlined service that meets the requirements of our construction clients.

We have focused our efforts into health and safety, project management and administration to make partnering and working with our team as easy and cost effective as possible.

Some of our unique features include:

- A single point of contact for all project related queries
- Flexible administration
- Dedicated project management
- Competitive package prices
- Latest project management software
- Internal design and estimating team
- Monitored CCTV with audio
- Mobile and manned guarding packages





The SGD Group is the formation of specialist businesses that have a strong synergy including both operating approach and services offered.

With the rapid development of technologies we have seen a huge crossover of industry sectors, specifically electronic fire and security systems with the information technology (I.T) sector.

Within the SGD Group all of our individual businesses share the same 'customer first' approach and goal of 'providing the best possible service and highest level of customer satisfaction'.

This understanding has led to the expansion of our group and team to offer more services to our existing clients reducing administration costs.

We feel this 'one complete solution' is also a very appealing option for potential new clients as we can confidently advise on multiple disciplines.

Our group approach is to only offer services we are qualified to carry out using trained professionals.



**David Witts Price**  
Chief Executive Officer

### **Business Sustainability**

Business sustainability simply represents the resilience of an organisation over time.

Sustainability takes into consideration the impact and responsibilities of a business to financial, environmental and social affairs.

All of these factors are directly linked and are ultimately easily managed by any innovative business who strives for the highest level of quality and performance.

The SGD Group has implemented a detailed and comprehensive quality manual with procedures involving all aspects of our businesses we implement basic but important procedures such as:

- Performance Monitoring,
- Staff and Client Feedback,
- Business Efficiency Reviews

It is essential that we remain profitable whilst providing the highest levels of service to all of our clients which is monitored by client review meetings and client feedback processes. To remain profitable we must also look at our business costs and operate with a streamlined structure and efficient procedures. This is also essential to us as we strive to achieve the ISO14001 environmental quality standard. Some of our implementations include:

- Smaller more efficient Vehicles,
- Removal of roof racks and use of smaller working at height equipment,
- Implementation of vehicle trackers and the weekly monitoring of speed and fuel efficiency,
- Use of recycled office materials,
- Monitoring of printing usage logs,
- Monitoring of electricity usage,

### **SGD Group**

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